

Retirement Benefits Administration Standardizes on Broadcom Software Portfolio

Broadcom's transparently priced, flexible portfolio options helped a nationwide social-services administration transform a simple license renewal into a long-term strategic initiative.

OBJECTIVES:

- Replace snarls of legacy point solutions with integrated suites
- Take advantage of decades of private-sector innovations
- Improve management and security of beneficiaries' personal information

SOLUTIONS:

- Full Agile Operations PLA: AIOps, DevOps, ValueOps, and Automation
- Extended Mainframe Software (MSD) solution set
- Full set of Symantec PLAs: Endpoint Security, Network and Information Security, Identity Management Security (IMS), and API Management



To replace expensive, complex, tightly coupled systems that grew organically over many years, the administration's IT managers looked for ways to incorporate innovations to support their mission.

The sales team elevated the conversation from renewal license costs to the long-term value potential of Software-as-a-Service, competitive replacement, and operating efficiency under portfolio license agreements.

Broadcom Portfolio License Agreements (PLAs) for key software suites met the government's stringent budgetary and regulatory guidelines, and added transparent, predictable pricing regardless of growth.

Broadcom solution suites:

- Support agile, end-to-end operational management
- Extend the range of proven Mainframe software
- Protect the administration's networks, data, and APIs

Value to the client:

- Better visibility and control
- Faster and better delivery
- Improved mainframe security and compliance
- Better security at lower cost from integrated cyber solutions